

sequa is a non-profit development organisation. We promote the development of the private sector and its business membership organisations as well as vocational qualification. sequa's shareholders are Germany's top business membership organisations (DIHK, ZDH, BDA, BDI) and GIZ. Jointly with our partners we have performed more than 750 successful projects in the past 20 years.

We are searching for a

## Team Leader (m/f) - Sustainable Production and Consumption in the Myanmar Garment Industry

Location: Yangon and surroundings, Myanmar  
Contract duration: October 2013 until September 2014 (prolongation unlikely, but possible)

### The Project

We are looking for a Team Leader (m/f) as long-term expert who shall be in charge of managing a sequa-project in Myanmar which is being financed by the European SWITCH programme. The contract duration will be limited until September 2014. The position shall be filled as soon as possible.

The Team Leader leads the Project which shall provide advisory services in Yangon and environment in the garment industry and possibly in other sectors. The project's objective is to improve sustainable production and consumption in the garment industry in Myanmar and set provision for the replication towards other sectors. Specifically, the Project will increase the competitiveness of SMEs by establish a group of around 25 Myanmar Garment Manufacturers as show cases and make them ready to comply with European standards and establish business relations with EU clients. In addition, more than 100 SMEs in Myanmar will benefit from company audits to reduce energy consumption, improve productivity levels and reduce waste. The Project will also work on the improvement of workers' safety.

The local partners are the "Union of Myanmar Federation of Chambers of Commerce and Industry – UMFCCI" and the "Myanmar Garment Manufacturers Association – MGMA". The Project will be supported by the "Sheffield Chamber of Commerce and Industry", the "Confederation of the German Textile and Fashion Industry" and the "Association of Development Financing Institutions in Asia and the Pacific – ADFIAP" by the provision of consulting services.

### Your Tasks / Responsibilities

- Management of the Project in terms of budget and staff
- Coordination of all partners' and short-term expert missions together with sequa Bonn
- Contributions to the Monitoring & Evaluation system
- Capacity building of relevant BMO (Business Membership Organisations) to promote and channel sustainable production / consumption
- Advising the industry on the development of a sustainable marketing strategy for the garment sector
- Advising companies regarding the introduction of sustainable production and marketing methods
- Assisting in the development of codes of conduct
- Administration of the Project under the directives of the European Commission (budget statements, reports)
- Designing and performing various events such as trainings trade missions, B2B Events, closing- meeting

### Our Requirements / Your Profile

- University degree
- At least 6 years of professional experience as well as profound knowledge and background in international cooperation and /or garment / textile industry (also in developing countries) in the following areas
  - Capacity building of business membership organisations
  - Experience in advising companies preferably in the garment industry
  - Experience with advising companies regarding the introduction of sustainable production and marketing methods
  - Experience in CSR and social compliance issues
  - Experience with sustainable production and consumption related public private dialogues
  - Experience with codes of conducts
  - Experience with export promotion and with B2B events
  - Experience in setting up and implementing monitoring and evaluation systems
  - Experience in implementing conferences and other events in an international context
- At least 2 years of international experience as a team leader having worked with at least three of the topics mentioned above, desirably in EU funded grant projects
- International professional experience gained in Asia
- Intercultural competences including flexibility to adapt to new contexts, patience, diplomatic skills, open minded attitude, strong partner orientation
- Very good organisational and management skills and dedicated to keep deadlines and deliverables in view and meet them
- Strategic view on the project management combined with high capabilities to document project progress according to EU grant contract procedures

Please send your full application (cover letter, CV, salary, availability, references) in English language to Manuela Borkenhagen (further inquiries at +49 (0)228) 98238-50) by E-Mail to [manuela.borkenhagen@sequa.de](mailto:manuela.borkenhagen@sequa.de) preferably by Sep 27, 2013, at the latest.